

# Investec

## Global Franchise Fund

'A' shares, USD

As at end May 2017

**Objectives and investment policy summary**

The Fund aims to provide long-term capital growth.

The Fund invests around the world primarily in the shares of companies.

The Fund focuses investment on companies deemed by the Investment Manager to be of high quality i.e. companies which have provided sustainably high levels of return on invested capital and free cash flow (a company's cash earnings after its capital expenditures have been accounted for), typically those associated with global brands or franchises.

**Monthly and annual average returns (%)**

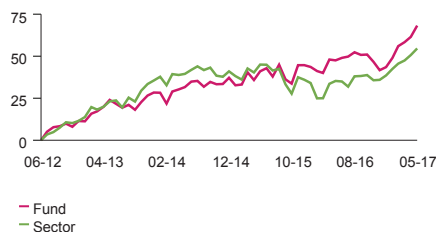
	1 month	1 year	3 years annualised	5 years annualised	10 years annualised
Fund - A Acc USD	4.2	12.9	7.6	11.0	6.6
Comparative index	2.2	17.5	5.3	11.5	3.8
Sector	2.6	14.6	2.9	9.1	1.6
Fund/Sector rank	64/706	454/655	23/496	113/384	4/226

**Calendar year performance (%)**

	YTD	2016	2015	2014	2013	2012
Fund - A Acc USD	17.2	-0.1	8.2	3.5	15.3	14.7
Comparative index	11.0	7.9	-2.4	4.2	22.8	16.1
Sector	11.6	3.4	-3.0	0.3	21.1	13.3
Fund/Sector rank	40/702	495/640	10/560	148/483	377/433	171/389

**Rolling 12 month performance (%)**

	31.05.16 -31.05.17	31.05.15 -31.05.16	31.05.14 -31.05.15	31.05.13 -31.05.14	31.05.12 -31.05.13
Fund - A Acc USD	12.9	4.3	5.9	10.9	21.6
Comparative index	17.5	-5.4	5.1	17.2	26.0
Sector	14.6	-6.9	2.2	14.7	23.7
Fund/Sector rank	454/655	13/596	130/508	396/449	307/399

**Performance (%)****Risk statistics**

	3 years	5 years
Annualised alpha (%)	3.0	1.2
Beta	0.8	0.8
Annualised information ratio	0.4	-0.1
Annualised tracking error (%)	6.1	5.6
Annualised volatility (%)	10.8	10.1

Performance data source: © Morningstar, dates to 31.05.17, NAV based, (net of fees, excluding initial charges), total return, in US dollars. Performance would be lower had initial charges been included as an initial charge of up to 5% may be applied to your investment. This means that for an investment of \$1,000, \$950 would actually be invested in the Fund. The performance quoted is of actual performance post share class launch date, 04.07.09 and simulated performance pre share class launch date. The simulated performance is based on the OEIC Investec Global Select Equity Fund that was launched on 10.04.07 and then merged into the Global Franchise Fund on 03.07.09 and takes into account the difference in total fees between the Global Select Equity Fund share classes and the Global Franchise Fund simulated share classes.

**Ratings****Morningstar:** ★★★★★

Fund ratings may be provided by independent rating agencies based on a range of investment criteria. For a full description of the ratings please see [www.investecassetmanagement.com/ratings](http://www.investecassetmanagement.com/ratings)

**Key facts****Portfolio manager:** Clyde Rossouw**Fund size:** USD 3.2bn**Fund launch date:** 04.07.09**A Acc USD share class launch date:** 04.07.09**Domicile:** Luxembourg**Sector:** Morningstar Global Large-Cap Blend Equity**Comparative index:** MSCI AC World NR (MSCI World NR pre 01/10/2011)**'A' share class dealing currency:** USD**Risk and reward profile (KIID SRRI):** 5 out of 7**'A' Acc Share class charges****Maximum initial charge:** 5.00%**Ongoing charge:** 1.91%

The Fund may incur further expenses (not included in the above Ongoing charge) as permitted by the Prospectus.

**Other information****Pricing:** 16:00 New York Time (forward pricing)**Minimum investment:** USD3,000 lump sum**'A' Acc USD****ISIN:** LU0426412945**Bloomberg:** IGFAAGU**CUSIP:** L5447Q166**Sedol:** B50PPM6**'A' Inc USD****ISIN:** LU0426417589**Bloomberg:** IGFAIGU**CUSIP:** L5447Q174**Sedol:** B51BN29**Yield:** 0.00%**Payment dates:** 15-Jan**'A' Inc-2 USD****ISIN:** LU0994945656**Bloomberg:** IGFAIRU**CUSIP:** L5443V326**Sedol:** BGP6KG0**Yield:** 1.58% (0.00%)\***Payment dates:** Monthly

\*Yield if charges had been taken from income. See yield explanation on page 4.

Please note, not all share classes are authorised for public sale in every country.

# Investec Global Franchise Fund

## Top holdings (%)

Johnson & Johnson	5.9
Visa Inc	5.4
Nestle Sa	5.2
Microsoft Corp	5.1
Roche Holding Ag	4.7
Reckitt Benckiser Group Plc	4.6
Moody's Corp	4.2
Philip Morris International In	4.2
Imperial Brands Plc	4.1
Verisign Inc	3.7
Total	47.1

Number of equity holdings: 34

## Sector analysis (%)

Consumer Staples	35.0
Information Technology	27.6
Health Care	16.5
Financials	8.3
Consumer Discretionary	6.7
Industrials	2.0
Other	0.4
Cash	3.5
Total	100.0

## Geographic allocation (%)

North America	57.7
Europe ex UK	15.5
United Kingdom	14.0
Middle East	3.5
Japan	3.4
Emerging Markets	2.0
Other	0.4
Cash	3.5
Total	100.0

## Top & bottom stock weightings vs comparative index (%)

Johnson & Johnson	5.0
Visa Inc	4.9
Nestle SA	4.6
Reckitt Benckiser Group Plc	4.4
Roche Holding AG	4.3
Exxon Mobil Corp	-0.8
Facebook Inc	-0.9
Amazon.com Inc	-1.0
Alphabet Inc	-1.4
Apple Inc	-2.0

## Top & bottom sector weightings vs comparative index (%)

Consumer Staples	25.2
Information Technology	10.5
Health Care	5.3
Real Estate	-3.1
Utilities	-3.2
Materials	-5.2
Consumer Discretionary	-5.6
Energy	-6.2
Industrials	-8.7
Financials	-9.6

## Top & bottom sector weightings vs comparative index (%)

Switzerland	8.2
United Kingdom	8.0
United States	5.1
Israel	3.3
Belgium	2.3
France	-2.7
Canada	-3.0
China	-3.1
Germany	-3.2
Japan	-4.3

The portfolio may change significantly over a short period of time. This is not a buy or sell recommendation for any particular security. Figures may not always sum to 100 due to rounding.

The yield information has been calculated as at 31.05.17. Where FTSE data is shown, source: FTSE International Limited ("FTSE") © FTSE 2017. Please note a disclaimer applies to FTSE data and can be found at [http://www.ftse.com/products/downloads/FTSE\\_Wholly\\_Owned\\_Non-Partner.pdf](http://www.ftse.com/products/downloads/FTSE_Wholly_Owned_Non-Partner.pdf). Where MSCI data is shown, source: MSCI. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indices or any securities or financial products. This report is not approved, endorsed, reviewed or produced by MSCI. None of the MSCI data is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. All other information is from Investec Asset Management at 31.05.17.

# Investec Global Franchise Fund

## General risks

The value of these investments, and any income generated from them, will be affected by changes in interest rates, general market conditions and other political, social and economic developments, as well as by specific matters relating to the assets in which they invest. Past performance should not be taken as a guide to the future. The Fund's objectives will not necessarily be achieved and there is no guarantee that these investments will make profits; losses may be made. This Fund may not be appropriate for investors who plan to withdraw their money within the short to medium term.

## Specific fund risks

**Charges from capital:** For Inc-2 and Inc-3 shares classes, expenses are charged to the capital account rather than to income. This has the effect of increasing income (which may be taxable) whilst reducing capital to an equivalent extent. This could constrain future capital and income growth.

**Concentrated portfolio:** The Fund invests in a relatively small number of individual holdings. This may mean the value of the Fund may fluctuate more widely than more broadly invested funds.

**Currency exchange:** Changes in the relative values of different currencies may adversely affect the value of the Fund's investments and any related income.

**Derivatives:** The use of derivatives is not intended to increase the overall level of risk in the Fund. However, the use of derivatives may still lead to large changes in the value of the Fund and includes the potential for large financial loss.

**Equity investment:** The value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. bankruptcy), the owners of their equity rank last in terms of any financial payment from that company.

**Third party operational:** The Fund's operations depend on third parties. Investors in the Fund may suffer disruption or financial loss in the event of third-party operational failure.

## Important information

We recommend that you seek independent financial advice to ensure this Fund is suitable for your investment needs.

All the information contained in this communication is believed to be reliable but may be inaccurate or incomplete. Any opinions stated are honestly held but are not guaranteed and should not be relied upon.

This communication is provided for general information only. It is not an invitation to make an investment nor does it constitute an offer for sale. The full documentation that should be considered before making an investment, including the Prospectus and Key Investor Information Documents, which set out the Fund specific risks, are available from Investec Asset Management. A rating is not a recommendation to buy, sell or hold a fund. This Fund should be considered as a long-term investment.

The Fund is a sub-fund of the Investec Global Strategy Fund, which is a UCITS organised as a Société d'Investissement à Capital Variable under the law of Luxembourg. This communication should not be distributed to private customers who are resident in countries where the Fund is not registered for sale or in any other circumstances where its distribution is not authorised or is unlawful. In the USA, this communication should only be read by institutional investors, professional financial advisors and, at their exclusive discretion, their eligible clients. It must not be distributed to US Persons apart from the aforementioned recipients. THIS INVESTMENT IS NOT FOR SALE TO US PERSONS. In Australia, this communication is provided for general information only to wholesale clients (as defined in the Corporations Act 2001). Investec Global Strategy Fund is registered with the Comisión Nacional de Mercados y Valores as a foreign collective investment scheme marketed in Spain, with the number 734.

**Fund prices and English language copies of the Fund's Prospectus, latest annual and semi-annual Report & Accounts and Articles of Incorporation and local language copies of the Key Investor Information Documents may be obtained from [www.investecassetmanagement.com](http://www.investecassetmanagement.com) and free of charge from the following country specific contacts:**

Austria - from the Paying and Information agent, Raiffeisen Bank International AG, Am Stadtpark 9, 1030 Vienna, Austria.  
 France - from the Correspondent centralisateur, RBC Investor Services Bank France S.A., 105, rue Réaumur, 75002 Paris, France.  
 Germany - from the Paying and Information agent, J.P. Morgan AG, Junghofstraße 14, 60311 Frankfurt am Main, Germany.  
 Ireland - J.P. Morgan Administration Services (Ireland) Limited, JPMorgan House, International Financial Services Centre, Dublin 1, Ireland.  
 Italy - from the local Paying agent, BNP Paribas Securities Services, Via Ansperto 5, 20123 Milan, Italy.  
 Luxembourg - Investec Global Strategy Fund, 49 avenue J.F. Kennedy, L-1855 Luxembourg, Grand Duchy of Luxembourg.  
 Spain - Allfunds Bank S.A., c/ Estafeta nº6 (La Moraleja), Complejo Plaza de la Fuente - Edificio 3, 28109, Alcobendas - Madrid, Spain.  
 UK - Investec Asset Management Limited, Woolgate Exchange, 25 Basinghall Street, London EC2V 5HA.  
 Switzerland (all documentation available in German language) - from the Swiss Representative and Paying Agent, RBC Investor Services Bank S.A., Esch-sur-Alzette, Zurich Branch, Badenerstrasse 567, P.O. Box 1292, CH-8048 Zurich

# Investec Global Franchise Fund

## Glossary summary

**Alpha:** Jensen's alpha is a risk adjusted measure of a fund's performance relative to its performance comparison benchmark.

**Beta:** A measure of the volatility of a fund relative to its performance comparison index, i.e. how sensitive the fund is to movements in the market. A figure greater than 1 indicates that the fund will tend to outperform in a rising market and under perform in a falling one, i.e. is more volatile than the market. The reverse applies to a Beta of less than 1.

**Credit rating:** A score awarded by an independent rating agency to indicate the financial strength of the issuer of a bond, and the potential for a default on interest and principal payments. The top credit rating is 'AAA'. The lowest rating to be considered 'investment grade' is 'BBB'. Below 'BBB', bonds are termed 'sub investment grade' or 'high yield'.

### Distribution types

**Accumulation (Acc):** An accumulation share will not make income payments to shareholders but will instead accrue the income daily in the net asset value of the share class.

**Income (Inc):** An income share will distribute all or part of the income accruing in that share class.

**Income-2 (Inc-2):** These distribute the income accruing in the share class and charge all their expenses to capital. This maximises the income available for distribution – although it also reduces capital by an equivalent extent which could constrain future capital and income growth. This can be inefficient from a tax perspective in those countries where income tax rates are higher than those on capital gains.

**Income-3 (Inc-3):** These share classes are similar to Inc-2 share classes in that they charge all their expenses to capital in order to maximise the amount of distributable income. Additionally, Inc-3 share classes aim to provide a consistent distribution rate which is based on the investment manager's expectation of the long term underlying yield. To achieve this they may make distributions from capital or carry over excess income from one calendar year to the next. As the income rate is based on a forecast, there is a risk that future income generated by the fund is overestimated leading to distributions being taken from capital which could also constrain future capital and income growth.

**Duration:** This is a measure of risk for funds which invest in bonds as it predicts the sensitivity of the value of a fund's portfolio given changes in interest rates. The higher the value the greater the volatility of the fund's performance resulting from changes to interest rates. The Modified duration is shown.

**GSF:** Investec Global Strategy Fund' incorporated in Luxembourg, the UCITS umbrella of which this sub-fund is a part of.

**Information ratio:** A measure of a portfolio manager's skill against a performance comparison index. The over or underperformance of the fund relative to its performance comparison index is divided by the tracking error. In this way, we arrive at the value, per unit of extra risk assumed, that the manager's decisions have added to what the market would have delivered anyway. The higher the Information Ratio the better.

**KIID SRR:** The Synthetic Risk Reward Indicator (SRR) which appears in the Key Investor Information Document (KIID). A number on a scale of 1 to 7 based on how much the value of a fund has fluctuated over the past 5 years (or an estimate if the fund has a shorter track record). A rating of 1 represents the lower end of the risk scale with potentially lower rewards available whilst a rating of 7 reflects higher risk but potentially higher rewards.

**Maturity profile:** The average life of each bond in a fund's portfolio, weighted by value.

**Morningstar 'star' ratings:** The overall rating for a fund, often called the 'star rating', is derived from a quantitative methodology that rates funds based on an enhanced Morningstar™ Risk-Adjusted Return measure. 'Star ratings' run from 1 star (lowest) to 5 stars (highest) and are reviewed at the end of every calendar month. The various funds are ranked by their Morningstar™ Risk-Adjusted Return scores and relevant stars are assigned. It is important to note that individual shareclasses of each fund are evaluated separately and their ratings may differ depending on the launch date, fees and expenses relevant to the share class. In order to achieve a rating the share class of a fund must have a minimum three-year performance track record.

**Ongoing charge:** This figure includes the annual management fee and administrative costs but excludes any performance fee or portfolio transaction costs (except in the case of an entry or exit charge paid by a fund when buying or selling units in another fund). Ongoing charges may vary from year to year.

**NAV:** The Net Asset Value (NAV) represents the value of the assets of a fund less its liabilities.

**Sector:** A peer group of funds managed to a similar investment policy. Not every fund will have a relevant sector, but for those that do, a full list of the funds included in the sector can be obtained from us on request.

**Tracking error:** A measure of how much a fund's returns deviate from those of its performance comparison index. The lower the number the closer the fund's historic performance has followed that of its performance comparison index.

**Volatility:** The amount by which the performance of a fund fluctuates over a given period.

**YTD:** Year to date.

### Yields

**Yield:** The Yield reflects distributions declared over the past 12 months as a percentage of the mid-market share price, as at the date shown. Where there is a yield number in brackets, it is calculated in the same way, however, as the charges of the share class are deducted from capital rather than income, it shows the level of yield had these charges been deducted from income. Yields do not include any preliminary charge and investors may be subject to tax on their distributions. The effect of taking expenses from capital is to increase income whilst reducing capital to an equivalent extent and may constrain future capital and income growth.

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